

**Bihar Education Project Council  
Shiksha Bhawan, Saidpur, Patna – 4.**

Notice No: MIS/SS/57/2022-23/...800

Dated: 09-02-2023

**GEM Bid Number: GEM/2023/B/3048654**  
**(RFP Reference No. MIS/SS/57/2022-23/522)**

**Proceedings of the pre-bid meeting**

(Called for selection of Agency/Service Provider for Setting up “ICT Labs” [includes Supply, Installation, Commissioning and maintenance of Hardware, Software & Peripherals and Computer Education Services (including manpower etc.)] under ICT & Digital Initiatives intervention in 2,454 Govt. Elementary & Secondary Schools across Bihar on Build Own Operate and Transfer (BOOT) Model for five years.)

**Place & Venue:** Office of the Bihar Education Project Council, Shiksha Bhawan, Saidpur, Patna – 800 004.

**Date:** 07/02/2023, Time: 3:00 PM.

**Present:**

1. Shri Baidya Nath Yadav, IAS, State Project Director, BEPC, Patna.
2. Shri Ravi Shankar Singh, ASPD (Programme), BEPC, Patna.
3. Shri Prabhat Kumar, Professor, Computer Science Department, NIT, Patna.
4. Shri Dipak Kumar Tiwary, Assistant Computer Programmer, BEPC, Patna.

At the outset, the Addl. State Project Director, BEPC welcomed all the members and representatives of the bidders/OEM who choose to be present and briefed about the requirements of the desired ICT Labs to be set up, operationalized, and maintained in Govt. Elementary and Secondary Schools across Bihar on BOOT model for 5 years. All written queries received via e-mail or in person received till the deadline stipulated in the RFP/GeM Bid were read out during the meeting and were clarified to bidders/OEMs. Thereafter, the representatives of the prospective bidders were also asked to raise their issues/doubts if/any to be clarified before the Committee.

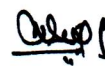
Queries of following bidders/agencies/OEMs were clarified in the pre-bid meeting: -

SL. No.	Name of the Bidder Organization/OEM
1	M/s. M2C Private Solution
2	M/s. Numeric
3	M/s. HP India Sales Private Limited
4	M/s. Sai Defence Systems Pvt. Ltd.
5	M/s. Medhaj Techno Concept Pvt. Ltd.
6	M/s. Comtech Info Solutions Private Limited
7	M/s. Millennium Automation Private Limited
8	M/s. EdiQue Solutions Private Ltd
9	M/s. ArMee Infotech Pvt Ltd, Ahmedabad
10	M/s. Extramarks Education India Pvt. Ltd.
11	M/s. Dell Technologies
12	M/s. Vistar Vision, Rajbanshi Nagar, Punaichak, Patna
13	M/s. ACER India (P) Limited
14	M/s. INP Technologies Pvt Ltd.
15	M/s. WEBEL (West Bengal Electronics Industry Development Corp. Ltd.)
16	M/s. Probit Plus Pvt Ltd
17	M/s. BenQ India, Pvt .Ltd.
18	M/s. Google for Education,
19	M/s. Microsoft Corporation (India) Pvt Ltd.
20	M/s. Emdee Digitronics Pvt Ltd.
21	M/s. Surestep Ventures Private Limited
22	M/s. AMD India Pvt Ltd.
23	M/s. Epson India Pvt. Ltd.
24	M/s. Schoolnet India Limited
25	M/s. Telecommunications Consultants India Ltd
26	M/s. Microsoft India
27	M/s. PRINCEBOARD INDIA
28	M/s. Switching AVO Electro Power Limited,
29	M/s. Alankit Limited, New Delhi
30	M/s. Square Panda India LLP

The list of attendees is enclosed as Annexure-I.

W









After the due deliberations with the prospective bidder(s)/OEM(s) and keeping in view the requirements and end purpose that is to attract the participation of reputed and capable firms/bidders/OEMs, modifications accepted in the GEM Bid/RFP are as under: -

Section/Clause/Page No. of the RFP/NIT Document	Modification(s) / Change(s) requested	Modification(s)/Change(s) accepted /rejected
<b>Section 2.6 (a) /Page 12</b>  <b>Earnest Money Deposit (EMD):</b>  “(a) The bid must be accompanied with non-interest-bearing Earnest Money Deposit Rs. 4,51,53,000/- (Rupees Four Crore Fifty-One Lakhs Fifty-Three Thousand) only....”	Request to revisit EMD Amount based on Zone.	<b>Request Accepted.</b>  <b>Revised:-</b>  “(a) The bid must be accompanied with non-interest-bearing Earnest Money Deposit Rs. 2,25,76,500/- (Rupees Two Crore Twenty Five Lakhs Seventy Six Thousand Five Hundred) only.....”
<b>Section 3.1.3 / Page 17</b> Technical Specifications  <b>Sl.No. 1 – Computer Desktop</b>	<b>Processor:</b> Request to allow minimum 10 MB Cache or Higher instead of 12 MB Cache or Higher.	<b>Request Rejected.</b>  <i>Processor specifications shall remain unchanged.</i>
<b>Section 3.1.3 / Page 17</b> Technical Specifications  <b>Sl.No. 1 – Computer Desktop</b>  <u><b>Content of the RFP:</b></u> “ <b>Compliance:</b> For Desktop manufacturer: ISO 9001 and 14001 for quoted model UL/MET, FCC, ROHS, Energy Star/BEE.”	<b>Compliance:</b> Request to revisit criteria/certifications.	<b>Request Rejected.</b>  <i>Compliance Criteria / Certifications shall remain unchanged.</i>
<b>Section 3.1.3 / Page 18</b> Technical Specifications  <b>Sl.No. 3 – Thin Client</b>	Request to add Wifi connectivity for easy access of online e-content.	<b>Request Accepted.</b>  <b>Revised:</b>  “Wifi Connectivity : Yes.”
<b>Section 3.1.3 / Page 18</b> Technical Specifications  <b>Sl. No. 3 – Thin Client</b>  <u><b>Content of the RFP:</b></u> “ <b>Energy and Environment:</b> RoHS, UL/MET, FCC, Energy Star/BEE. Security Features- USB Security Manager, Unified Write Filter, Application Management, Smart Card Support.”	<b>Energy &amp; Environment :</b> Request to revisit certifications/criteria.	<b>Request Rejected.</b>
<b>Section 3.1.3 / Page 19</b> Technical Specifications  <b>Sl. No. 4 – Multi-Function Printer</b>	<b>Print Technology:</b>  Request to allow Eco Tank Inkjet Technology.	<b>Request Rejected.</b>  <i>(As clarified in the pre-bid meeting, this technology is not suitable for the School Environment)</i>

Section/Clause/Page No. of the RFP/NIT Document	Modification(s) / Change(s) requested	Modification(s)/Change(s) accepted /rejected
<b>Section 3.1.3 / Page 19</b> Technical Specifications  <b>Sl. No. 4 – Multi-Function Printer</b>  <u><b>Content of the RFP:</b></u>  <b>Print Speed :</b> Up to 28 ppm (A4) or Higher.  <b>Print Resolution :</b> Up to 600 x 600 dpi or higher.	Request to Revisit Technical Specification.	<b>Request Accepted.</b>  <b>Revised:-</b>  <b>Print Speed :</b> 28 ppm (A4) or Higher.  <b>Print Resolution :</b> 600 x 600 dpi or higher.
<b>Section 3.1.3 / Page 20</b> Technical Specifications  <b>Sl. No. 9 – Projector.</b>	<b>Technology:</b>  Request to consider 3LCD technology instead of DLP/LCD.	<b>Request Rejected.</b>
<b>Section 3.1.3 / Page 20</b> Technical Specifications  <b>Sl. No. 10 – Interactive Display Board.</b>  <u><b>Content of the RFP:-</b></u>  <b>Interactive Area:</b> Minimum 90” diagonal or above.	Request to change the size of the Interactive Display Board to 78” diagonal or above as this is a standard size asked across states.	<b>Request Rejected.</b>
<b>Section 3.1.3 / Page 21</b> Technical Specifications  <b>Sl. No. 12 – UPS.</b>	Request to revisit the technical specifications/certifications.	<b>Request Rejected.</b>
<b>Section 3.1.3 / Page 21</b> Technical Specifications  <b>Sl. No. 12 – UPS.</b>  <u><b>Content of the RFP:-</b></u> <b>Battery :</b> VAH 6240 MAH	Request to correct the Typo Error.	<b>Request Rejected.</b>  <b>Revised:-</b>  <b>Battery:</b> 6240 VAH.
<b>Section 3.2.2.4 / Page 26</b>  Minimum Salary & Other conditions for ICT Instructor deployment. <u><b>Clause in the RFP</b></u> <i>i) The minimum gross wages/salary and related statutory compliance of the ICT instructor shall be as per the minimum wages act applicable in the State.</i>	Request to mention the salary structure of Manpower to be deployed.	<b>Request Rejected.</b>
<b>Section 3.2.3 / Page 27</b>  <b>E-Content/Digital Content.</b>	Request that sufficient provisions /eligibility criteria should be incorporated in the RFP /GeM Bid for e-content / digital content.	<b>Request Rejected.</b>



Section/Clause/Page No. of the RFP/NIT Document	Modification(s) / Change(s) requested	Modification(s)/Change(s) accepted /rejected
Section 3.2.5 / Page 28  Electricity Charges Consumption.	Request to revisit the clause as the agency will not be able to produce sub-meter authorized bill.	Request Rejected.
Section 3.2.7 / Page 29 Computer Consumables	Request to include this item under financial format 15(b) for clarity of bidders.	Request Rejected.  <i>Already included in Part-II, Sl.No. D- Monitoring &amp; Supervision Expenses (Refer Page 72 of the RFP).</i>
Section 3.2.8 / Page 29 Deliverables & Timelines	Request to allow 120 days for Installation & Commissioning of ICT Labs & Deployment of Manpower.	Request Accepted.
Section – 7 / Page 40 Payment Terms.  Milestone: 1. Supply, Installation, Setting up of ICT Lab and 1 day Product training to at least 1 teacher from each location.	Request to revisit Payment Terms & Conditions.	Request Rejected.
Section – 7 / Page 40 Payment Terms.  Milestone: 2. Project Operation, maintenance, Insurance and Educational Services, teachers training (Including Services of Manpower as per scope of work).  <b>Content of the RFP:</b> “(a) Payments on quarterly basis from district level after receiving proper functioning certificates from each of the location/School.”	Request to Centralise the payment for project operations.	Request Rejected.  The Web-based monitoring system to be developed is already incorporated in the RFP. However, the State would monitor the grievances raised by the Agency if/any.
Section – 9.2.1: Eligibility Criteria for Bidder (Sl.No.3)/ Page 43  <b>Solvency:</b> Should be solvent and as a proof of financial stability must furnish document required.  <b>Document Required:</b>  “b) Solvency Certificate of Rs. 20 Cr. from Bank for meeting the expected cost of the Bid (issued by Bank after the date of invitation of Bid)”	Request to relax / reduce Solvency Certificate Amount from 20 Cr. to 10 Cr.	Request Rejected.

*Handwritten signatures and marks:*

Section/Clause/Page No. of the RFP/NIT Document	Modification(s) / Change(s) requested	Modification(s)/Change(s) accepted /rejected
<b>Section – 9.2.1: Eligibility Criteria for Bidder (Sl.No.5)/ Page 44</b>  <b><u>Content of the RFP:</u></b> The bidder must have minimum turnover of the average of last three financial years (FY: 2019-20, 2020-21, 2021-22). of Rs. 75.00 Crores.  <i>(In case of consortiums/Joint Ventures, specifically formed for the purpose of this project, the lead member should full-fill the 100% turnover criteria.)</i>	Request to consider Average Annual Turnover of Rs. 65.00 Cr.	<b>Request Rejected.</b>
<b>Section – 9.2.1: Eligibility Criteria for Bidder/ Page 45, Sl. No. 12</b>  <b><u>Criteria:</u></b> <i>The Bidder should have undertaken supplies of major IT/ICT Products for a minimum value of Rs. 20 Crores in a single order for the State Govt./ Central Govt. /PSU in India during last 5 Financial Years (Between 01st April, 2017 to 31st March, 2022).</i>	Request to consider supplies for corporate entities also.	<b>Request Rejected.</b>
<b>Section – 9.2.3 : Eligibility Criteria for OEM / Page 48</b>  Item No. 1 – Desktop Computer.	Request to decrease turnover criteria.	<b>Request Rejected.</b>
<b>Section – 9.2.3 : Eligibility Criteria for OEM / Page 48</b>  Item No. 2 – Thin Client.	(i) Request to increase turnover criteria. (ii) Request to ask IDC Top 5 since last 5 year under Thin Client category.	<b>Request Rejected.</b>
<b>Section – 9.2.3 : Eligibility Criteria for OEM / Page 48</b> Item No. 4 – UPS.	Request to increase turnover criteria.	<b>Request Rejected.</b>
<b>Section – 10.2 : Performance Bank Guarantee / Page 51</b> <b><u>Content of the RFP:</u></b> “(a) 5% as Performance Bank Guarantee (PBG) of the total bid/contract value will have to be deposited in form of Bank Guarantee...”	Request to reduce the Bank Guarantee to 3% in the light of memorandum No. F.9/4/2020-PPD, dated 30/12/2021 issued by Department of Expenditure, Procurement Policy Division, Ministry of Finance, Govt. of India.	<b>Request Accepted.</b>  Subject to the Office Memorandum prevailing at the time of entering the Agreement.
<b>Note: Other terms, conditions, specifications stipulated in the GEM Bid /RFP shall remain unchanged.</b>		

All the prospective bidders are required to take cognizance of the proceedings of the pre-bid meeting before formulating and submitting their bid. Prospective bidders are also

requested to take note that the notifications / Corrigendum/ Addendum in this regard shall be posted on GeM Portal <https://gem.gov.in> as well as the official web-site of the BEPC <https://bepcssa.in> and shall be binding on all bidders.

The meeting ended with a vote of thanks to the Chair.

  
(Dipak Kr. Tiwary) 09/12/23

Asstt. Comp. Programmer,  
BEPC

  
(Prabhat Kumar) 09/12/2023

Professor, NIT, Patna

  
(Ravi Shankar Singh) 09/12/2023

ASPD (Programme), BEPC

  
(Baidya Nath Yadav) 09/12/20

State Project Director,  
BEPC